# LANXESS Energizing Chemistry

# **BUSINESS PLAN 2024**



PERSONAL CARE

# **COMMERCIAL TEAM FOCUS ITEMS**

Kalama® Sodium Benzoate/ Purox® S: Preservative

Kalama® Benzyl Alcohol: Preservative Purox® B Food/ Pharma: Preservative

pH range for preservative use: up to 6.0.

With preservative booster (0.25% EDTA Na2;

0.25% Caprylyl Glycol, Sodium Gluconate, the pH range can reach up to 6.5-7.0).

# Recommended Use Level | Nível recomendado

| Sodium Gluconate<br>Gluconato de sódio | EDTA         | <b>Caprylyl Glycol</b><br>Caprilil glicol |
|--|--------------|---|
| 0,25%                                  | 0,25%        | 0,25% up to pH 5,5                        |
| up to pH 6,5                           | up to pH 6,5 | 0,50% up to pH 6,5                        |

# **TOOLS:**

### **Presentations:**

Technical Material Emerald Kalama

## **Prototypes:**

Several prototypes containing the application of these preservative systems. Requesting the CTD if specific prototypes are needed.

# **SALES TEAM FOCUS**

- 1. Counterfeiting
- 2. Hair
- 3. PET Line
- 4. Vegan/Natural
- 5. Children's Line